

June 27, 2005

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Richard:

Cityscape Detroit is a non-profit group in Detroit that advocates for good urban planning, smart investment, adaptive reuse of old buildings, green spaces, pedestrian friendliness, etc. Our membership is mostly composed of urban planners, architects, member of quasi-public development agencies, students of urban planning, and concerned residents. For more than 20 years, the officers and members of Cityscape have been volunteering tirelessly to improve Detroit's "built environment." More information is available at our Web site: [www.cityscapedetroit.org](http://www.cityscapedetroit.org)

We recognize your firm as a great developer in urban areas.

We invite McCormack Baron Salazar to build an urban neighborhood in Detroit, Michigan.

Detroit is, of course, a poster child for urban blight and decay. They say no city "fell as far as fast" as Detroit. There has been a lot of development and redevelopment in the city in the past eight or so years, however. Compuware, the eighth largest computer company in America, built its new headquarters downtown. GM bought the Renaissance Center as its new headquarters and has spent \$500 million renovating it and the adjacent area. GM and the city have partnered and are developing the waterfront into a beautiful, three mile long, public river walk. The beautiful, one acre Campus Martius park in the heart of downtown was recently finished. The three building "Lofts at Woodward Center" rehab project was completed downtown a year ago. The five building "Lofts at Merchants Row" rehab project is being completed downtown. Crosswinds Communities is building a 400 unit townhouse development in Brush Park in the midtown area. Crosswinds has built about a 150 units of new housing in the New Center area. There are too many small, scattered rehab projects going on in the city to mention. There are two new \$300 million sports stadia and three casinos that do a million dollars of business a day in the city. There is a lot of activity and excitement taking place in the city. America may have another great urban area. We invite you to participate in and profit from it.

On behalf of the board and members of Cityscape Detroit,

Andrew Koper