



Ms. Carolyn Mosher  
President  
Architectural Salvage Warehouse of Detroit  
2381 Stanhope, Apt. 26  
Grosse Pointe Woods, MI 48236

March 26, 2004

Dear Ms. Mosher:

Cityscape Detroit wishes to express our support of the proposed Architectural Salvage Warehouse of Detroit (ASWD). Cityscape is an organization dedicated to improving the quality of life of the citizens of Detroit through the built environment. We advocate for quality architecture, urban design, historic preservation, and urban planning as we are convinced that these activities directly impact how great cities develop and grow.

While Cityscape Detroit strongly supports preservation, reuse, and restoration of our historic and non-historic structures as key foundations for urban redevelopment, we realize it is inevitable that there will be buildings that are beyond repair and the only option becomes demolition. In these cases, when all other reuse possibilities *in situ* have been exhausted, it is imperative that we salvage the historic as well as non-historic components that can be saved and reused. Unfortunately in Detroit, many structures are demolished and materials of historical significance, as well as quality reusable building products that could have been reused, now end up in our waste stream.

Cityscape Detroit is excited that the ASWD can become a steward of these products and ensure that they do not end up in our incinerators and landfills, or in the hands of thieves. Reuse of salvaged historic materials also supports preservation efforts by raising awareness to the wonder craftsmanship and materials found in historic properties. We are particularly pleased that your business plan has taken into account the unfortunate theft and illegal reselling of architecturally valuable building materials does take place. Building "skimming" is a terrible ghettoizing issue in Detroit, and Cityscape Detroit would be unable to continue to support ASWD if materials began to appear from buildings that were not beyond repair. We applaud your efforts to take careful steps to ensure that building products are only acquired, reclaimed, and resold in a legal manner, and we feel that this is a critical component of any building deconstruction and recycling program.

We are pleased to see your intent to use proceeds from this project to help support the efforts of local historic preservation groups like Cityscape Detroit. We look forward to seeing the ASWD in business soon, and to supporting your organization's efforts that leads towards our mutual goal of making Detroit a better place to work, play and live.

Sincerely yours,

A handwritten signature in blue ink, appearing to read "Arthur Mullen".

Arthur Mullen  
President

P.O. Box 43735 Detroit, MI 48243

313.438.0295

[www.cityscapedetroit.com](http://www.cityscapedetroit.com)